



# Frank Lloyd Wright's Martin House



ANNUAL  
REPORT  
2022

## 2022 MARTIN HOUSE BOARD OF DIRECTORS

Board of Directors as of December 31, 2022

### OFFICERS

Donna L. DeCarolus, President  
Daniel J. Zimmer, Vice President  
Jeffrey A. Wellington, Treasurer  
Kevin J. Cavalieri, Assistant Treasurer  
John E. Siegel, Secretary

Michele Agosto  
Gwen O. Arcara  
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John N. Walsh, III  
Susan A. Warren

### EX-OFFICIO

Mary F. Roberts, Executive Director  
Erik Kulleseid, Commissioner of NYS OPRHP  
Represented by R. Daniel Mackay  
Satish K. Tripathi, President, University at Buffalo  
Represented by Robert G. Shibley  
Cydney A. Kelly, Esq., Parkside Community Association  
Michael Osika, Volunteer Representative

Terrence M. Gilbride, Esq., of Counsel

**MISSION** | to preserve, interpret, promote and sustain an integrated composition of world-class architecture, design and landscape.

**VISION** | to be a dynamic and celebrated masterpiece of innovative architecture inspiring and attracting visitors with the power of design in harmony with nature.

We strive to embody **IDEAS** | Inclusion, Diversity, Equity, Accessibility and Sustainability. We endeavor to infuse these ideals into the foundations of the Martin House, and we are committed to these principles so as to build a stronger museum for the benefit of all citizens of the city of Buffalo, the region and beyond.

### STAFF [As of December 31, 2022]

Mary F. Roberts, Executive Director  
Jolé Boldt, Executive Assistant

#### CURATORIAL

Susana Tejada, Curator

#### DEVELOPMENT

Alexandra Passarell, Development Manager  
Ann Soares, Development Assistant

#### EDUCATION

Gina Miano, Director of Education  
Zhenya Doolan, Community and Education  
Programs Coordinator  
Melinda Rudniski, Administrative Assistant:  
Programs and Education

#### FACILITIES

Alejandro Quirós, Facilities Manager  
Daniel Huertas, Facilities Associate  
William Kirisits, Facilities Associate  
Corey Lubniewski, Facilities Associate  
Jeffrey Salmon, Facilities Engineer

#### FINANCE

Barbara Gasiewicz, Director of Finance  
Jeanne Galas, Corporate Accountant

#### GUEST SERVICES

Danielle Schiavitti, Guest Services  
and Volunteer Coordinator  
Janet Akcakal, Guest Services Associate  
Beth Baumgartner, Guest Services Associate  
Brian Smith, Guest Services Associate  
Cynthia Stewart, Guest Services Associate

#### MARKETING

Suzanne Badgley, Director of Marketing

#### RETAIL

Tracy Fischer, Museum Store Manager  
Richard Anderson, Museum Store Associate  
Mary Kate Aronica, Museum Store Associate  
Barbara Mangione, Museum Store Associate

#### TOURS

Monica Stage, Tour Development Manager



## LETTER FROM BOARD PRESIDENT AND EXECUTIVE DIRECTOR

Dear Friends,

Not surprisingly, 2022 was an eventful year of transition and growth for the Martin House. We could not be more grateful for your generosity and support as we welcome a promising new era of continued growth and leadership. After facing further challenges from the pandemic in the beginning of the year, we were able to fully open to the public again thanks to our talented and hardworking staff and volunteers. We welcomed guests from all over the world, and right here at home, through a wide variety of tours, workshops, special events, and free community activities. It has become clear that a vibrant, fully restored Martin House is part of what makes our region such a special place to live and visit.

In addition to bringing back full programming, we navigated a monumental leadership change as well. Mary F. Roberts, who served this organization for more than twenty years, stewarded the Martin House through one of the most extensive, technically challenging, and fulfilling restorations that any Frank Lloyd Wright site has ever seen. And she did so with grace, good humor, and an unwavering belief in our mission and vision. The work Mary did to bring this incredible restoration project to completion will be remembered forever. We have proudly bestowed on Mary the title Executive Director Emerita, and she will continue to be one of our most important ambassadors as we move forward.



We also offer immense thanks to Donna DeCarolus for serving as our Board President for the past two years. Donna led the Martin House through the difficult times of pandemic lockdowns, changing restrictions, and leadership evolutions. Her leadership, along with the rest of the Board of Directors, allowed the Martin House to emerge from these challenging times stronger than ever. We hope you will find yourself with occasion to come and visit us in person this year at the Martin House. We look forward to seeing you, and to all the exciting happenings planned for 2023!

Sincerely,

Dan Zimmer  
BOARD PRESIDENT



Jessie Fisher  
EXECUTIVE DIRECTOR

**WELCOMING JESSIE FISHER** Join us in welcoming the organization's new Executive Director, Jessie Fisher, only the fourth person to hold this title in the thirty-year history of the Martin House restoration. She officially assumed the role on January 2, 2023. Jessie is a passionate preservationist at heart and brings a strong belief that good architecture and design impact all of us. She is excited to continue working to build bridges across our entire community and ensure that the Martin House remains a relevant and vibrant part of Western New York.

Jessie will use her extensive background in architecture, preservation, and urbanism to grow international awareness, recognition, and scholarship at the site and to advance Frank Lloyd Wright's belief that the purpose of architecture is "to help people understand how to make life more beautiful, the world a better one for living in, and to give reason, rhyme, and meaning to life."

MATTHEW DIGATI





## The Volunteer Community

When you visit the Martin House, you are bound to interact with one of our volunteers. You can find them seated at the welcome desk, behind the lawn mower, pushing the vacuum, gift wrapping your store purchase, and leading your tour.

This community of more than 325 committed and passionate individuals contributed an incredible 13,925 hours of service over the course of the year, and they are a driving force behind our success. With staff and volunteers working side by side, we are able to deliver the high-quality and memorable experience we strive to create for every guest.

### Celebrating Years of Service

We hosted special celebrations for thirty-eight volunteers who reached milestone anniversaries of service this year: six celebrated 25 years, four celebrated 20 years, six celebrated 15 years, nine celebrated 10 years, and 13 celebrated five years. Congratulations again to those who reached these significant milestones.



### The Class of 2022

After the cancellation of our annual docent training class for two years due to the pandemic, we graduated 12 new certified volunteer docents in the spring of 2022. The certification process includes eight weeks of study and practice sessions with guidance from staff and experienced docents. The goal of the training program is to nurture confidence and a style of delivery so each individual can provide a professional, accurate, and well-executed tour.

### The Third Year Leap

Anyone who loves adding new plants in the garden is familiar with this rule of thumb: 1st year they sleep, 2nd year they creep, and the 3rd year they leap. 2022 marked the third year following the landscape rehabilitation, which was completed in 2019, and the plants sure did leap. The landscape volunteer team, which grew in size and added a weekend shift, spent much of the blooming season managing the growth of the healthy plants – and discovered an opportunity while doing so. The plants removed while thinning the beds were re-potted and made available for sale outside the Museum Store. Many excited visitors were able to take home a living piece of the Martin House.



### PEOPLE, Inc.

Our partnership with PEOPLE, Inc. continued in 2022, providing the opportunity for the organization's clients to assist the Interior Beautification and Landscape Committees. PEOPLE, Inc. services individuals with varying needs and abilities, and this group eagerly contributed 273 volunteer hours over the course of the year.

“As part of the dedicated team that keeps the wood dust free and polishes every one of the 750 pieces of glass inset into a Tree of Life window, I am grateful to have the opportunity to ensure the thousands of visitors who pass through our doors can experience the essence of Frank Lloyd Wright’s beautiful design in all its pristine splendor.”

– Faye Eichenseer, Volunteer



## Collections

The Martin House continues to expand its outstanding collection of art glass. This year, we formally accepted a **Martin House Pier Cluster Window** and a **Martin House Tree of Life Single Pot Window**. The two originals were officially transferred through a collaborative agreement reached last April in partnership with the Kirkland Museum of Fine and Decorative Art in Denver, Colorado. In recognition of their return, the Martin House hosted Maya Wright, Kirkland's Director of Interpretation, who visited the historic site and gave an informative talk to members of the community.

Likewise, the Martin House acquired nine replica art glass windows, eight of which were made possible through the generous support of **New York State**. The newest additions include seven reproduction **Martin House Tree**

**of Life Windows**, which are now featured prominently in the reception room, as well as one **Conservatory Window Narrow**. A second example of the conservatory variety was also reproduced through contributions to the **Martin House Volunteer Window Fund**.

Among other acquisition highlights are a fragment of a Martin House Tree of Life Window, three period Wright-designed chairs, as well as Martin family objects, all of which were received as gifts. We gratefully recognize each of these donations.

In addition, the Martin House successfully completed the second phase of a collection stewardship initiative funded by **Parks + Trails New York**, which heightened access to



MATTHEW DIGATI



Martin House objects through research, documentation, and cataloging. As a result of the grant, proper attention was also given to the storage and rehousing of rare books, pamphlets, photographs, and other paper-based materials which are an important part of the collection.

In the realm of collections care, work continued on a three-year project sponsored by the **Stockman Family Foundation** to ensure the optimal preservation of art glass from Wright's Barton House. In coordination with partners at **New York State's Bureau of Historic Sites**, measures are being developed on how best to limit the effect of light on the collections, as well as other long-term conservation plans for object repair, treatment, and protection.



## Public Tours and Special Visitors

As more leisure travelers resumed their adventures in 2022, Buffalo remained an attractive destination with continued media coverage of everything the city has to offer appearing in regional and national publications. These stories continue to spotlight our rich architectural legacy. While still not at 2019 levels, Martin House visitation from the public tour program saw a 42% increase over the year prior.

Some of the growth in visitation can be credited to the return of group tours as travelers began to feel more comfortable on a coach bus as their mode of travel, often with safety protocols in place. And we eagerly welcomed back our friends north of the border in larger numbers, with further easing of cross-border travel requirements by both the US and Canadian governments occurring in late 2022.

### TOUR TICKET BUYERS:

23% from Western New York

38% from New York State

48% from the US (Outside of NYS)

7% from Canada



### TOUR OFFERINGS:

- Martin House Tour
- Martin House Plus Tour
- Home & Garden Tour
- Evening Behind-the-Scenes Tour
- Candlelight Behind-the-Scenes Tour
- Evening Self-Guided Tour
- Virtual Tour
- Private Tour

### New Mobile Tour Experience

In July, the Martin House launched an interactive audio tour of the Martin House estate. Using a personal mobile device, visitors are led on a self-guided, exterior journey with interpretive stops along the way.

The tour offers an engaging solution for those who arrive at a time the site is closed or on a day when all tours are

sold out. Details are available on the website, and new signage was installed on the grounds to provide easy, on-site access to the tour information.

### A Martin Family Visit

We have the distinct pleasure of welcoming members of the Martin family from time to time. On June 16, 2022, Darwin Martin Foster, the 91-year-old grandson of Darwin and Isabelle, made the trip to Buffalo to attend a remembrance for his sister, Margaret Reidpath Foster, who passed away in 2021.

Jerry, as Foster is affectionately known, was accompanied by his daughter, and two of Margaret's children and their families. Priceless memories were shared as we spent the morning on the beautiful Martin House verandah, creating a very special first visit to the estate for some of the Martins' great-great-grandchildren.





## Museum Store

The Martin House Museum Store continues to be a popular destination for regional shoppers. The store is always open to the public during regular tour hours, providing an opportunity to support local while browsing a wide variety of high-quality, well-designed products that fit every budget.

An exciting new product offering in 2022 came from a collaboration with Buffalo-based Oxford Pennant resulting in an exclusive selection of pennants for the nostalgic Martin House fan. In addition, new puzzles, playing cards, tote bags, and apparel, all showcasing a contemporary exterior image of the house, appealed to visitors of all ages.

Throughout the year, we made an intentional effort to rapidly expand our online selection of goods, allowing visitors from out of the area to continue to support our mission through online store sales – long after returning home.



## Travel by Design

In early June, close to 50 travelers joined the Martin House for an overnight weekend getaway to Pennsylvania as we resumed our curated travel trips. The first stop was to view Frank Lloyd Wright's San Francisco office, newly-installed at the Hagen History Center in Erie, PA. Next up was a private tour of Kentuck Knob, one of the last homes Wright

designed, followed by a delicious Italian dinner. Sunday was spent experiencing the iconic Falling-water through a private tour and lunch.

We were thrilled to be on the road again with members of our special Martin House community.

**Coming in early November, 2023: Join us in Arizona!**

If you would like to be notified when we have travel plans in place, contact us at [education@martinhouse.org](mailto:education@martinhouse.org).



# Inspiring the Next Generation

## School Programs

Welcoming students to the Martin House is one of our favorite things to do. After several years of uncertainty for educators, our calendar was full with more than 40 school visits in 2022. We offered a variety of programs for all different grade levels, designing themed tours and activities for students in art, mathematics, science, history, engineering, photography, and more.

Groups comprised of university students also experience the Martin House through a tour designed to match their interests, including groups from the University at Buffalo Theater and Architecture Departments, the Buffalo State College Interior Design Department, and the Rochester Institute of Technology. We even welcomed young people from the University of Illinois.

## Hosting UB Scholars

The University at Buffalo created a new program, Visiting Future Faculty, which seeks to encourage diverse students in doctoral programs to pursue an academic career. In late March of 2022, the Martin House welcomed the inaugural cohort of 23 graduate students from universities in the U.S. and Canada who were visiting Buffalo through the program to meet University faculty, see the university, and experience our region. The group toured the estate followed by a reception in the Greatbatch Pavilion.



UNIVERSITY AT BUFFALO | DOUGLAS LEVERIE

## In the Community

The year 2022 signaled an increase in opportunities for our Education Team to take the Martin House programs on the road. We were overjoyed to be welcomed as a regular participant in Saturday Academies, free events for families hosted by the **North Park Community School** in collaboration with the Buffalo Public Schools. These monthly events offer themed activities from community partners such as the Martin House, and free breakfast and lunch for those who may want or need the meals. Taking it one step further, we created an Architecture Club as part of the Academy for the most interested students who enjoy additional projects.

**Persistence Preparatory**, a charter school on the east side of Buffalo, is another example of an exciting new partnership. The school invited us to work on site with their fourth-grade classes, leading eight sessions which introduce architecture, art, and design concepts through hands-on projects.

The students designed thoughtful interior spaces, created their own art glass patterns, and learned about architectural concepts by working with structural joints. The culmination of all of this work will be a visit to the Martin House for a tour and printmaking activity.

We deepened our partnership with **West Side Community Services**, creating new programs that serve all different ages and by offering art activities at many of the organization's events. Program development, including programs designed for seniors and for high school students, is ongoing.

Martin House staff and volunteers also table at various community events throughout the year including June-teenth and Hispanic Heritage Month celebrations, the Graycliff Market, Olmsted Park family events, and more.





## Summer Camp

June 27 - July 1, 2022

Sixteen lucky campers kicked off summer vacation with a fun week at the Martin House summer camp. Offered to students in grades 3 - 6, camp was filled with hands-on activities and lots of opportunities to explore the house and gardens. Campers were introduced to basic concepts in architecture, printmaking inspired by the Martin House collection of Japanese block prints, the significance of landscape architecture, and animal habitats - which included a field trip down the street to the Buffalo Zoo.

## Architecture Adventures

Summer, 2022

Designed for kids ages 5 - 12, the monthly program provides a no-cost opportunity for some of our youngest visitors to explore architecture in nature. Themes included stamp making using natural materials, pressed flowers, and utilizing herbs found in the Martin House gardens.

## Educators' Workshop

October 5, 2022

In partnership with the team at Buffalo AKG Art Museum, we offered *Looking Through: An Educators' Workshop at Frank Lloyd Wright's Graycliff*. The evening workshop designed for art teachers was inspired by the public art exhibition on display at Graycliff entitled *Sarah Braman: Finding Room*. Held at the Wright-designed summer home of the Martin family, the participants toured the exhibition followed by creative writing activities, artmaking, and conversation.

## Scout Programs

We continued to collaborate with Explore Buffalo to offer the popular Boy Scout program that satisfies all of the requirements for a merit badge. While on site, many of the boys' parents register for a Martin House tour, providing an opportunity to open the doors for first-time visitors. Numerous troops from the WNY Girl Scouts also came to the site in 2022 for a variety of programs focused on art glass, architecture, landscape, and Japanese block printing.





## Special Events and Programs

### Introduction to Gardening Workshop

May 12, 2022

Just in time for spring, our friends at The English Gardener shared tips for choosing the right outdoor plants and shared what it takes to create and maintain a beautiful garden at home. Participants learned about the historic, Wright-designed landscape at the Martin House and had the option to enjoy a self-guided tour of the Martin House before or after the workshop.

### Slow Roll Buffalo

June 6, 2022

Slow Roll Buffalo organizes one of the world's largest free community bike ride series, and the Martin House was thrilled to host the Buffalo Architecture Ride which welcomed hundreds of riders to the site. The 10-mile roundtrip ride began and ended at the Martin House and included stops at two additional architectural landmarks: Blessed Trinity Church and the Richardson Olmsted Campus. Jewett Parkway was closed to traffic for the post-ride party featuring food, drinks, live music, and friendship.

### Yoga

Twilight meditation tours, healing sound baths, and outdoor summer sessions in the gardens were offered throughout the year by our partners at Afrochick Yoga and Yoga Parkside. And on a Saturday in August, the Martin House, Graycliff, and Yoga Parkside offered a joint day retreat that included meditative experiences on both Wright-designed estates.



### Art Today at Graycliff

September 14, 2022

Designed for adults with dementia and their care partners, the therapeutic program was offered in collaboration with our friends at Graycliff and centered around the public art exhibition on display at the site entitled *Sarah Braman: Finding Room*.





## Open Garden Workshops

### Thursday evenings in July

As part of Garden Walk Buffalo's Open Garden Thursdays, the Parkside neighborhood, which surrounds the Martin House, was buzzing with curious gardeners. Each week, landscape volunteers were on hand to answer questions, and visitors were encouraged to explore the historic landscape. In addition, we offered a series of outdoor workshops hosted by community partners.

- Live Painting in the Gardens with Locust Street Art
- Mixology Workshop utilizing Martin House herbs
- Selecting and Caring for Perennials with Urban Roots
- Raised Bed Gardening with Grassroots Gardening WNY



## Familia Fun Day

September 24, 2022

This annual celebration of Latino art, culture, and heritage, scheduled during Hispanic Heritage Month, is one of our favorite events of the year and continues to grow. Thanks to our supportive neighbors on Jewett Parkway, we were able to literally dance in the streets after closing the block to traffic for the afternoon. Hundreds joined us for the festive and free event, which includes dance, music, food, art activities, and even a little magic this year. Highlights included performances by the dancers from Amor & Heritage traditional dance



company, and musicians and dancers from El Batey, a Puerto Rican center in Buffalo. Friends from many of the local art and cultural institutions set up art activities for kids of all ages, and over 500 individuals enjoyed a self-guided walkthrough of the Martin House, including many of the youngest visitors. The event is generously supported by the **Rich Family Foundation**.





## Trivia Night

October 27, 2022

The Eleanor and Wilson Greatbatch Pavilion was the site of some friendly competition during Trivia Night. Questions were posed on a variety of topics, and enthusiastic participants stepped up to the challenge. Winning teams went home with Martin House inspired items from the Museum Store, tour passes for a future visit, and, of course, bragging rights.

## Holiday Workshops

Thursdays in December

What better way to get in the holiday spirit than a hands-on workshop with friends or family! On two consecutive Thursdays in early December, participants created beautiful holiday centerpieces under the guidance of designers from Wildroot Floral, combining unique natural elements arranged in contemporary containers. And on December 15, mixologists from Hartman's Distilling Co. shared tips and techniques for creating delicious cocktails and mocktails during back-to-back sold out workshops.



## Tree of Light & Holiday Market

December 3, 2022

We kicked off the holiday season with the largest tree lighting event yet! New in 2022: we added a Holiday Market, held inside the visitor center. Shoppers discovered unique gifts from local artisans at the market and in the Museum Store, making early shopping quite delightful. Outside, the joyous sounds of Buffalo Girlchoir greeted the more than 700 guests who also had the opportunity to



walk through the Martin House during the free event. Hot cocoa and sweet treats were enjoyed by all, and representatives from New York State Parks, Recreation & Historic Preservation hosted a snowshoe display and shared information about winter fitness. The festive evening concluded with the lighting of the beautiful holiday tree on the Martin House plaza.



## Fundraisers

Our community of friends continues to support us in countless ways, and sometimes that includes a little fun! Thank you to all who attended and sponsored our major fundraising events in 2022.

### BRICKS AND BREWS

July 8, 2022

We were thrilled to host the ninth annual Bricks and Brews event on a gorgeous summer evening in July. More than 350 guests tasted samples from 22 local breweries and cideries while exploring the grounds.

Buffalo's own PA Line entertained in the courtyard garden with the band's true-grit Americana folk sounds, and Anderson's and Lloyd Taco food trucks were on site with delicious bites. Guests also purchased tickets for a chance to win some unique items and experiences in the auction. Special thanks to event sponsor **Evans Bank** and all the other generous sponsors of this popular brewfest.

### FRIENDS, FLOWERS AND FRANK

September 1, 2022

We could not have asked for better weather as we welcomed more than 200 guests to a party in the gardens. Friends shared conversation and laughs while strolling through the breathtaking landscape, and we opened the doors to the Martin House for those interested in stepping inside to experience Wright's masterpiece in the evening. The fine cuisine and specialty cocktails, prepared by our partners at Rich's Catering, received rave reviews – especially the incredible seafood display. The cool sounds of Jenuine Cello provided the perfect backdrop for the magical night.

We are especially grateful for the support from **SR Instruments** and **M&T Bank**, and all the other generous sponsors of the event. Special thanks to Dan & Chris Zimmer and Donna DeCarolus & Henrik Borgstrom for co-chairing this memorable fundraiser.



“I’m sending the highest praise for the event’s beautiful design, flawless execution, and exquisite ambience. It was a pleasure to attend.” – Garden Party Attendee



## Hosting an Extraordinary Event

The Martin House estate served as the site for close to 60 private events over the course of the year. From small, intimate celebrations to large corporate dinners, the five distinct spaces available for rent on the estate provided an elegant setting for each gathering. Many hosts added self-guided or docent-led tours to the event itinerary, creating an even more memorable affair.

Event guests in the **Eleanor and Wilson Greatbatch Pavilion**, the all-glass visitor center, enjoy stunning and unobstructed views of the Martin House, pergola, conservatory, and carriage house. During blooming season, the courtyard garden creates a beautiful scene when the landscape lighting comes on at dusk.

The **Barton House** and **Gardener's Cottage** hosted bridal showers, dinner parties, intimate wedding receptions, and volunteer recognition events. The drama of the **conservatory** was selected for family and engagement photo sessions, the exchange of wedding vows, and even a surprise wedding proposal.

And organizations with a remote staff found the **Junior League/Buffalo News Education Center** an inspiring space to hold planning and training sessions.



STEPHEN GABRIS



“Many thanks for a very successful event!  
The details were perfect every step of the way.  
Our guests were thrilled with their experience.”

– Host of private event



ZULA SONNER PHOTOGRAPHY



## STATEMENT OF FINANCIAL POSITION

ASSETS	2022
<b>CURRENT ASSETS:</b>	
Cash and cash equivalents	\$ 1,062,613
Current portion of grants receivable	\$ 237,466
Current portion of contribution receivable	\$ 139,321
Inventory	\$ 272,277
Prepaid expenses and other current assets	\$ 117,283
<b>TOTAL CURRENT ASSETS</b>	<b>\$ 1,828,960</b>
<b>INVESTMENTS</b>	<b>\$ 1,872,674</b>
<b>CONTRIBUTIONS RECEIVABLE, net</b>	<b>\$ 267,578</b>
<b>GRANTS RECEIVABLE, net</b>	<b>\$ 52,453</b>
<b>PROPERTY AND EQUIPMENT, net</b>	<b>\$ 43,735,181</b>
<b>TOTAL ASSETS</b>	<b>\$ 47,756,846</b>
<b>LIABILITIES AND NET ASSETS</b>	
<b>CURRENT LIABILITIES:</b>	
Accounts payable	\$ 148,193
Accrued expenses	\$ 150,963
Economic Injury Disaster Loan, current portion	\$ 5,769
Deferred revenue	\$ 96,200
<b>TOTAL CURRENT LIABILITIES</b>	<b>\$ 401,125</b>
<b>OTHER LIABILITIES:</b>	
Economic Injury Disaster Loan	\$ 144,231
<b>TOTAL OTHER LIABILITIES</b>	<b>\$ 144,231</b>
<b>NET ASSETS:</b>	
Without donor restrictions	\$ 44,200,602
With donor restrictions	\$ 3,010,888
<b>TOTAL NET ASSETS</b>	<b>\$ 47,211,490</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 47,756,846</b>

## STATEMENT OF ACTIVITIES For the Fiscal Year Ending December 31, 2022

	Without Donor Restrictions	With Donor Restrictions	Total 2022
<b>REVENUE:</b>			
Tour income, net	\$ 688,021	\$	\$ 688,021
Contributions	\$ 54,075	\$ 527,611	\$ 581,686
Government & Foundation Support	\$ 542,466	\$	\$ 542,466
Memberships & Annual Fund contributions	\$ 287,096	\$	\$ 287,096
Gift shop sales, net cgs	\$ 243,731	\$	\$ 243,731
Special events	\$ 126,856	\$	\$ 126,856
Facility rentals	\$ 73,113	\$	\$ 73,113
Investment income (loss)	\$ 208	\$ (259,604)	\$ (259,396)
Miscellaneous	\$ 106,162	\$	\$ 106,162
Net assets released from restriction	\$ 56,556	\$ (56,556)	\$
<b>Total revenue</b>	<b>\$ 2,178,284</b>	<b>\$ 211,451</b>	<b>\$ 2,389,735</b>
<b>EXPENSES:</b>			
Program Activities	\$ 1,575,844	\$	\$ 1,575,844
Management and general	\$ 1,115,224	\$	\$ 1,115,224
Fundraising	\$ 230,310	\$	\$ 230,310
<b>Total expenses</b>	<b>\$ 2,921,378</b>	<b>\$</b>	<b>\$ 2,921,378</b>
<b>Change in Net Assets from operating activities</b>	<b>\$ (743,094)</b>	<b>\$ 211,451</b>	<b>\$ (531,643)</b>
<b>Change in Net Assets</b>	<b>\$ (743,094)</b>	<b>\$ 211,451</b>	<b>\$ (531,643)</b>
<b>NET ASSETS - beginning of year</b>	<b>\$ 44,943,696</b>	<b>\$ 2,799,437</b>	<b>\$ 47,743,133</b>
<b>NET ASSETS - end of year</b>	<b>\$ 44,200,602</b>	<b>\$ 3,010,888</b>	<b>\$ 47,211,490</b>



# DONORS

The Martin House Board of Directors extends deep gratitude to the generous donors who have supported our efforts. The following list is comprised of individuals, corporations, foundations, and organizations that have donated \$100 or more. We also wish to thank the many individuals who contributed less than \$100. We are truly grateful for each and every gift.

## \$1,000,000 +

The Ralph C. Wilson, Jr.  
Foundation\*

## \$100,000 - \$999,999

The Peter C. Cornell Trust  
County of Erie  
East Hill Foundation\*  
Howard and Leslie Zemsky\*

## \$25,000 - \$99,999

R. Lorraine Collins\*  
Councilman Joel P. Feroletto  
Bill and Mary Gisel\*  
New York State Council  
on the Arts  
The Margaret L. Wendt  
Foundation

## \$10,000 - \$24,999

Brian and Kathy Connolly\*  
Patrick Kaler\*  
Joseph and Paula Kerger  
Lawley Service Insurance\*  
Judith C. Lipsey  
M&T Charitable Foundation  
Timothy McPoland\*  
Mower  
Parks and Trails New York  
Phillips Lytle LLP\*  
John Siegel  
SR Instruments  
Jeffrey and Susan Wellington\*  
Bob and Judy Wetter  
Dan and Chris Zimmer\*

## \$5,000 - \$9,999

Douglas C. Bean and Elisa M.  
Kreiner\*  
Kevin and Kristin Cavalieri  
The Center for the Study of Art,  
Architecture, History and  
Nature Fund\*  
Donna DeCarolus and  
Henrik Borgstrom  
Evans Bank  
Jonathan P. Formanek  
Foundation in recognition  
of E. Fay Jones Conservancy  
Phyllis G. Heuerman  
Van Hohman  
Bonnie and Nick Hopkins  
Susan Henshaw Jones  
The Seymour H. Knox Foundation  
The MAK Fund  
Marrano/Marc Equity  
Corporation  
National Fuel  
The Paperbark Maple Fund  
Robert Skerker  
John N. Walsh, III  
Susan A. Warren

## \$2,500 - \$4,999

Charles E. Balbach  
Michael Bartha  
John and Patricia Connolly  
Kent and Laurie Frey  
KeyBank Foundation  
Knight Kieffer  
Mod-Pac Corporation  
Kim and Geoff Nason  
National Grid

Brian J. Reddington  
Schutte Hospitality Group  
Despina Stratigakos  
Richard H. and Janet M. Wetter

## \$1,000 - \$2,499

Anonymous  
Linda and Bob Adams  
Advanced Alarm, Inc.  
AlcottHR Group, LLC  
Randy Baidas and Will Reeves  
Drs. Elizabeth and Kevin Barlog  
Phillip and Joyce Bobrowski  
Robert Bojdak and  
Sarah Williams Fund  
Boston Valley Terra Cotta  
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## THE LEGACY OF MARY ROBERTS

In 1996, Mary Roberts joined the Martin House team as a volunteer. By 1998, she was serving as the Director of Finance, and finally as Executive Director from 2007 until her retirement on December 31, 2022.

During her tenure, Mary earned the great respect of many throughout Western New York and the country. She worked tirelessly to secure millions of dollars in public and private funding that ultimately led to the complete restoration and reconstruction of Frank Lloyd Wright's Martin House, the architect's self-proclaimed masterpiece. And she achieved all of this while serving on numerous boards of notable organizations, elevating her individual impact on the resurgence of our great city and the economic development of our region.

Mary has received many awards throughout the years for her accomplishments, but it was never about personal recognition. She always put the needs of others and the community before her own and leaves an incredible legacy. We are forever grateful.

Congratulations Mary on a well-deserved retirement. The following donors have made gifts in honor of Mary F. Roberts as of December 31, 2022:

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We make every attempt to correctly record and acknowledge your gift to the Martin House. These lists include gifts and pledges received in 2022.

Please let us know of any corrections by contacting our development office at 716.856.3858 x200 or email [apassarell@martinhouse.org](mailto:apassarell@martinhouse.org).







WE HAD MANY REASONS TO TOAST IN 2022, INCLUDING *TWO STORIES AMBER LAGER*, BREWED IN COLLABORATION WITH OUR FRIENDS AT THE BUFFALO NEWS AND RESURGENCE BREWING CO.



**Travelers' Choice 2022**

For the 11th consecutive year, the Martin House was ranked as the number one attraction in Buffalo on tripadvisor.com and was also awarded a Travelers' Choice Award for consistently excellent traveler reviews.



# Martin House

143 Jewett Parkway  
Buffalo, NY 14214

[martinhouse.org](http://martinhouse.org)



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## HAPPENING IN 2023

Hands-on workshops, interesting lectures, specialty tours, and more are designed to provide inspiring opportunities for you to visit often.

We are also excited to bring back live music in the gardens this summer, presented by M&T Charitable Foundation.

- Sunday, July 23: **MUSIC IN BLOOM** with **Buffalo Chamber Players**
- Saturday, August 12: **MUSIC IN BLOOM** with **George Scott's Big Band**

As always, we invite you to explore the grounds, unwind in the Statler Café, and shop the Museum Store throughout the year.

Do you know someone who hasn't visited yet? These free community events are the perfect opportunity for a first-timer to experience the site. Help us spread the word!

- Saturday, September 16: **FAMILIA FUN DAY**
- Saturday, December 2: **HOLIDAY MARKET** and **TREE OF LIGHT**

Stay up to date on all the Wright things when you bookmark our event calendar at [martinhouse.org/events](http://martinhouse.org/events) and follow us on social media.